

## Crop Production Advisor/Agronomist

Didsbury, Crossfield, Delburne areas

(3 positions available)

The key focus of this position is to market Parkland's products and services to farm customers by providing a superior level of agronomic support.

Department:  
Sales - Agronomy

Posted: 11/7/2007 Expires: 12/31/2007

### Responsibilities:

- Manage farm customer accounts through farm calls
- Implement sales programs to promote products and services
- Develop marketing plans to meet sales and margin targets
- Liaise with suppliers regarding products and programs
- Develop and maintain customer cropping and manure management plans
- Organize grower meetings and plot tours
- Hire and train summer staff

### Qualifications:

- 2 years related agronomic or agronomic sales experience
- Diploma or Degree in Agronomy, Ag Business or related discipline
- Possess good knowledge of Western Canadian farming practices
- Eligible for Certified Crop Advisor designation
- Strong technical, interpersonal, communication and organizational skills are essential
- Have a passion for farm business

We offer an attractive compensation package with base salary, profit

sharing and benefits. This position also offers great opportunities for personal and professional growth.

We thank all those who apply but will only contact those selected for interviews.

Please send your resume and covering letter to:

Parkland Agri Services

Attn: Human Resources

Box 939

Didsbury, Alberta

T0M 0W0

E-mail: [jbaldwin@parklandagri.com](mailto:jbaldwin@parklandagri.com)

Phone: 403-335-9171

Fax: 403-335-8134